

# THE HOME BUYING PROCESS

## CONSULTATION

What you need, and want, matters. I will listen to what's important to you and provide context around our local market so we can make a plan that is best for you.

## PRE-APPROVAL

Getting pre-approved will help you understand what you can afford and will strengthen any offer you submit. I recommend a preapproval from a reputable lender.

## HOME SEARCH

I use the most up-to-date tools and my network of Realtors to focus your search on available and upcoming homes that meet your needs. We can set alerts, track neighborhoods and more!

## STARK MOBILE APP

Use the Stark mobile app to create custom searches and view up-to-date listing statuses. You can favorite properties to share with friend and family.



## OFFER & NEGOTIATIONS

By advising you on the best price and contingencies to include for your protection and success, I help will you write the right offer on the right house to build the life you want.

## LET'S MAKE A PLAN

In the purchase of a home, it's really about your story. That's why helping clients move from the life they have to the life they want is a point of pride for all Stark agents. Navigating current market dynamics and knowing how to enjoy all that Dane County has to offer is what I do best.

My job is to educate and guide you through today's real estate market so you can be an informed and confident buyer. I handle all the purchase details and deadlines so you can focus on transitioning to your new life.



MOVE TO THE LIFE YOU WANT

## CONTINGENCIES

Diligence is the key to contingency deadlines. I handle all the details and documents to keep you focused, protected and on time.

## INSPECTION

A home inspector will provide a comprehensive look at your soon-to-be-home. We will discuss any issues that arise to make sure you feel confident about your purchase.

## APPRAISAL & FINANCING

The bank needs to ensure the home is worth the purchase price. The lender schedules an appraisal as one of the steps to approving your loan.

## FINAL WALK-THROUGH

We will take one more tour of your new home before it is officially yours to verify its condition.

## CLOSING

The final step before your next chapter! During the entire process I am in close communications with your lender, title company, inspector and vendors to make sure this day is yours to enjoy and goes smoothly.

## MOVING

As you make your move, I am always here to help. I can provide tools to transfer your bills, help you sign up for utilities, find reputable contractors and more.



## BUYER'S AGENCY AGREEMENT

Feeling confident about the purchase of your new home starts by understanding the benefits of a Buyer's Agency Agreement. As your Buyer's Agent, I can legally provide you with trusted and experienced advice based on your best interests.

Your rights, your interests come first—I have a legal duty to represent you as my client. Without a Buyer's Agency Agreement, you will not receive client representation by a real estate agent in the transaction.

I can provide you with unrestricted advice and consultation on everything from home searches to inspections to closing activities and more. Without an agreement, I can only fulfill your requests versus offering alternatives.

## LOCAL EXPERTISE

*I know and love Dane County. I can tell you about neighborhoods and communities and may even be able to recommend the best place to grab a bite or drink and if it's best to drive, walk, boat or bike there. Let's chat to find out what is most important to you.*



MOVE TO THE LIFE YOU WANT